

MMSD Underwriting



Take a look at this month's underwriting updates for Life and Disability Income Insurance.



Life Webinar Summary: Aviation and Avocations

In case you missed our latest webinar **Underwriting Uncovered: Navigating Impairments**, access our field UW questions and get information on next month's topic.

LEARN MORE



What's the Impact of Unearned Income?

It's important to know how to define a client's earned vs. unearned income, which can impact the amount of DI coverage in a policy.

READ ON



Life Case Clinic: Sleep Apnea

Fact: Nearly 30 million Americans live with sleep apnea disorder. See how one with this diagnosis was still offered a whole life coverage.

VIEW CASE STUDY

MMSD Underwriting Uncovered: Navigating Impairments
[Register today](#) for our next webinar hosted by our Life Underwriting team on the topic: **Alcohol & Drugs**, on **Wednesday, March 12th at 2PM ET.**

For more information, reach out to your [life](#) and [disability income](#) insurance Managing Directors and Internal Wholesalers today. To contact the Underwriting or the Advanced Sales teams, please call us at **1-800-601-9983**, or visit our [MMSD Underwriting Hub](#).

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