

## **MMSD Underwriting**



Take a look at this month's underwriting updates for Life and Disability Income Insurance.



## Quick Connect: Dave Kanney & Josh Lubas

Hear our MMSD leaders discuss MassMutual's competitive underwriting retention, strength in managing large cases and reinsurance relationships, and a success story providing \$128 million in coverage for an ultra high-net worth couple.

WATCH NOW



## MassMutual Adopts Swiss Re Life Underwriting Guide

This new guide provides thorough, easily navigable, and current ratings guidance. Swiss Re conducts rules research and analysis to leverage medical advancements, **ensuring a** competitive edge and accurate mortality experience.

READ ON



## Revised Med Spa **Underwriting Guidelines**

Expanded coverage is now available for medically licensed professionals, with relaxed ownership requirements, and more. Updates to our guidelines aim to ensure broader access to coverage and align our policies with industry standards.

LEARN MORE

MMSD Underwriting Uncovered: Navigating Impairments Register today for our next webinar hosted by our Life Underwriting team on the topic: Juvenile Underwriting, on Wednesday, June 11<sup>th</sup> at 2PM ET.

For more information, reach out to your <u>life</u> and <u>disability income</u> insurance Managing Directors and Internal Wholesalers today. To contact the Underwriting or the Advanced Sales teams, please call us at 1-800-601-9983, or visit our MMSD Underwriting Hub.

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