

MMSD Underwriting



Take a look at this month's underwriting updates for Life and Disability Income Insurance.



NEW Digital Life Field Underwriting Guide

Navigate key underwriting programs, medical and non-medical guidelines, and more into a single resource — aimed to help set clear client expectations and enhancing their experience.

[VIEW GUIDE](#)



Life UW Match Program

We're pleased to introduce a new limited-time program that matches the lower of two qualifying final offers from approved carriers received within the past 90 days. Effective 9/17 through 12/31.

[LEARN MORE](#)



DI Occupational Upgrades

Physician classes can now qualify for up to 50% more DI coverage. Financial professionals working with new residents or specialists may now offer stronger protection to their evolving financial needs.

[READ ON](#)

MMSD Underwriting Uncovered: Navigating Impairments

[Register today](#) for our next webinar hosted by our Life Underwriting team on the topic: **Underwriting Older Ages**, on **Wednesday, October 8th** at 2PM ET.

For more information, reach out to your [life](#) and [disability income](#) insurance Managing Directors and Internal Wholesalers today. To contact the Underwriting or the Advanced Sales teams, please call us at [1-800-601-9983](tel:1-800-601-9983), or visit our [MMSD Underwriting Hub](#).

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